



PROJECT EXECUTIVE AUSTIN, TX

“BUILDING FOR GENERATIONS”

POSITION SUMMARY

To manage, plan, direct and administer policies and goals for multiple projects regarding profitability, performance, work competency and growth.

QUALIFICATIONS

- B.S. Degree in Civil or related field or equivalent experience
- 10-15 years of experience as Director of Field Operations or Senior Project Manager.
- Effective management of construction work, resulting in completion of contracts within time and cost limits.
- Effective oral and written communication skills, strong interpersonal skills, decision-making ability, strong management, and leadership skills,
- Professional Engineering license is recommended.

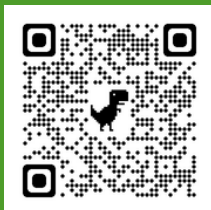
ABOUT POSILLICO

Posillico empowers a “people first, think safety” culture throughout our organization. This “people first” culture has helped to promote and maintain an excellent record of accomplishment. Posillico has an exceptional safety program coupled with proactive employees throughout its management and union staff. We offer all employees an excellent opportunity to be part of our developing business at Posillico, as we set the standards for excellence in the construction industry with our integrated solutions.



INCLINE RECRUITING

Check out our team!



TO HAVE A CONFIDENTIAL
DISCUSSION REGARDING THIS ROLE,
PLEASE CONTACT:

Ryan Pugh
(724) 991-6051

rpughinclinerecruiting@outlook.com

RESPONSIBILITIES

- ✓ **Safety**
 - Make sure estimating teams and PM teams are implementing safe work plans for Safe-Productive means and methods.

- ✓ **Business Developing/Marketing**
 - Represent company in new business opportunities through contacts with parties who are a critical part of new project possibilities.
 - Secure follow-up work with existing clients based on performance.

- ✓ **Estimating**
 - Advise Estimating Department as to which projects the Division wishes to pursue and bid.
 - Work with Estimating in developing the project bids and review estimated costs.
 - Provide input as to desired mark up on bids.
 - Make sure “as-built” cost data from field is incorporated into bids and budgets going out.

- ✓ **Financial/Budget & Cost Control**
 - Assist PM teams with executing monthly requisitions as well as monthly cost projections.
 - Track revenue and profit projections.
 - Review, recommend and monitor annual and long-term budgets to ensure adherence to expense control and achievement of revenue projections.
 - Provide feedback on actual costs versus budget to estimating.

- ✓ **Operations/Project Management**
 - Manage and direct day-to-day activities of project staff in line with established policies, practices and procedures.
 - Provide project with appropriate staff, resources, and direction required to fulfill business development, financial, estimating, and operational goals.
 - Oversee performance of design and construction phase of contract commitments to ensure profitability and timely execution of work.
 - Maintain close contact with owner and architect during all phases of negotiated contracts. Mentor and act as a resource to lesser experienced PM's (i.e. assist with large project change orders).



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